

Today's economic climate makes it essential for Corporate America to operate efficiently in all areas of its business. One of these areas, the real estate portfolio, represents an opportunity to achieve better alignment with business objectives, improve decision-making, raise capital, and reduce costs. Duff and Phelps' Corporate Real Estate Services Group has expertise ranging from highly specialized one-off projects to complete outsourcing of the real estate function.



CORPORATE REAL ESTATE SERVICES

Duff & Phelps provides a full range of real estate services to its clientele and assists companies in evaluating important real estate related business questions.

- How much space?
- Where is the best location?
- How long should the commitment be?
- When should we start the process?
- Should we lease or own?
- Does our space enhance productivity?

Our services are designed to support all stages of the real estate lifecycle, from analytics to planning to execution, and include complete outsourcing capabilities.

Data, Process
and Analytics

Planning

Execution

- **Data, Process and Analytics** – Maintaining, organizing and evaluating company and market information to form the basis for real estate related business decisions.

- Lease abstracting and administration
- Process design and improvement
- Real estate technology
- Property tax consulting

- **Planning** - Developing portfolio and asset-level plans that create alignment between key business objectives and the real estate portfolio.

- Portfolio rationalization
- Site selection and business incentives
- Workplace design
- Real estate valuation

Effective utilization of corporate real estate assets is of critical importance for competing in today's global marketplace.

- **Execution** – Managing the implementation of real estate strategies
 - Transaction management – leases, sales and acquisitions
 - Project management – tenant buildout and new construction
 - Sale leasebacks and other financial structuring
 - Cost segregation

Regardless of the requirements, Duff & Phelps is able to leverage its diverse range of professional capabilities to provide value-added solutions. Our clients have benefited from real estate strategies that support business operations and generate significant cost savings.

The Duff & Phelps Value Proposition

Experience – Our team of professionals has many years of experience serving the real estate needs of corporate clients, in all industries and locations. They are supported by best in class processes, technology, and support staff. We have delivered significant and measureable results.

Best-in-Class Brokerage Execution – Our transaction management team utilizes a best-in-class broker model. We are free to retain on your behalf the best local brokerage fit for your particular transaction.

Independent and Conflict Free – Duff & Phelps does not employ real estate brokers, acquire properties for investors, perform landlord leasing, or own investment real estate. Our exclusive allegiance is to you, our client.

Customer Focus – Each account team is structured to fit the specific needs of our clients based on the best match of skills with requirements.

Flexible Pricing – Our pricing model is flexible and can accommodate our clients' budgetary requirements.

About Duff & Phelps

As a leading global independent provider of financial advisory and investment banking services, Duff & Phelps delivers trusted advice to our clients principally in the areas of valuation, transactions, financial restructuring, dispute and taxation. Our world class capabilities and resources, combined with an agile and responsive delivery, distinguish our clients' experience in working with us. With more than 1,200 employees serving clients worldwide through offices in North America, Europe and Asia, Duff & Phelps is committed to fulfilling its mission to protect, recover and maximize value for its clients. Investment banking services in North America are provided by Duff & Phelps Securities, LLC. Investment banking services in Europe are provided by Duff & Phelps Securities Ltd. Duff & Phelps Securities Ltd. is authorized and regulated by the Financial Services Authority. Investment Banking services in France are provided by Duff & Phelps SAS. (NYSE: DUF)

**For further information regarding our services, please contact us at +1 866 282 8258.
You may also visit our website at www.duffandphelps.com.**