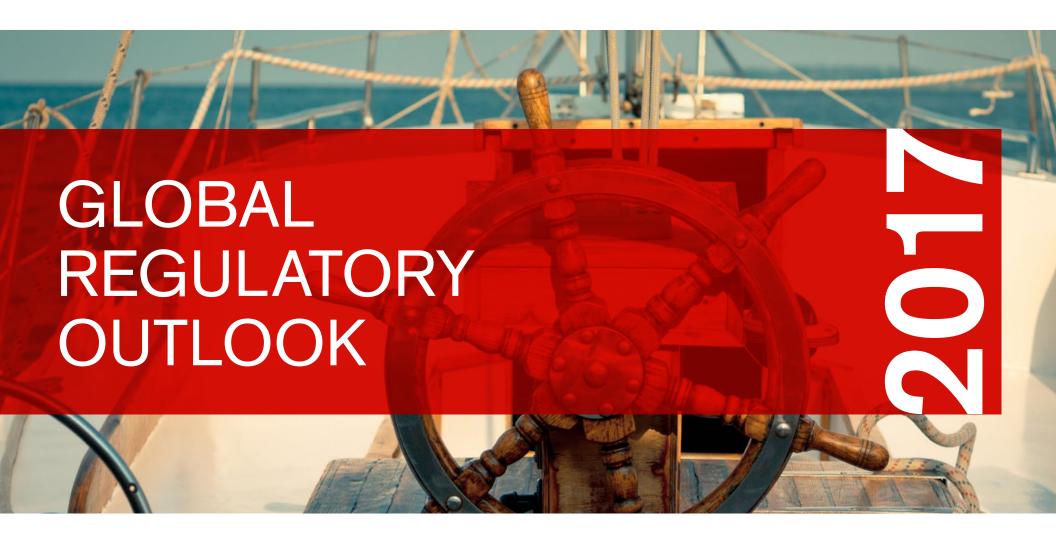
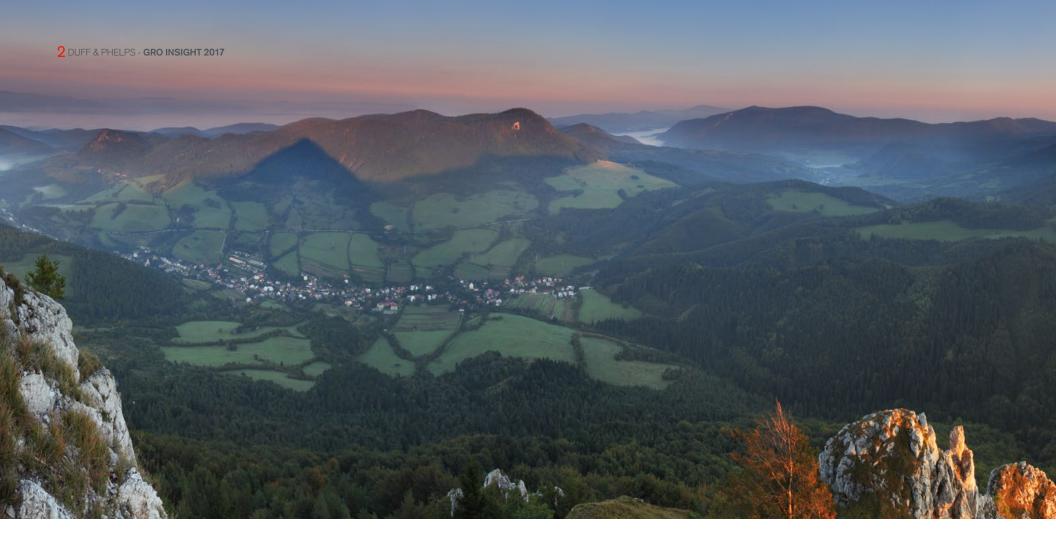
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Navigating regulation by jurisdiction and legislation

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## Foreword – A changing of the guard



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# For the world's biggest financial centres, the regulatory outlook in 2017 is at its most uncertain in a decade. Any attempt to provide a regulatory forecast is a hostage to fortune.

Of course, regulators' current preoccupations will continue to challenge firms in the coming year. Across jurisdictions, the regulatory response to the financial crisis still dominates many agendas. Preparations continue for MiFID II in France, Luxembourg and elsewhere, for example. Outside the EU, Hong Kong and Singapore are also gearing up for increased regulation of OTC derivatives.

Likewise, long-standing battles against money laundering and tax evasion continue. They will see renewed activity in 2017 with the deadline for implementation of the EU's 4th AML Directive, and the first reporting under the OECD's Common Reporting Standard.

The regulatory drive towards individual accountability also continues to spread. Hong Kong's new Managers in Charge Regime is the most significant development in this respect since the introduction of the Senior Managers Regime in the UK. After almost ten years, regulators increasingly seem to feel they have found an answer to the question of how to change culture in the financial services industry: It starts with the individual.

Newer priorities are also taking their place. Perhaps most obviously, growing concerns over cyber security look likely to be reflected in increased activity from regulators, if not absolute clarity over the requirements firms must meet. As the risks of cyber criminals and state actors evolve, and fintech develops, so too will the regulatory response.

#### **Tighter deadlines**

All this, however, merely underlines the uncertainties ahead. The consensus that has formed in the aftermath of the financial crisis is now open to question following the Brexit vote in the UK, election of Trump

in the US, and rise of populist politicians across many European countries. These changes have the potential to transform the regulatory environment.

Even under the existing regulatory regime, Brexit cannot avoid having a significant regulatory impact; the AIFMD is once again dominating the regulatory agenda in Luxembourg two years after implementation, for example, in part because of anticipation that UK firms may soon be looking to models there that allow firms to benefit from the EU's passporting regime.

More widely, it's impossible to say – before negotiations begin – what regulatory changes the UK's exit from the EU will bring, or, this early in his presidency, how far Trump will fulfil his promise to roll back Dodd-Frank reforms.

Two things do seem clear, however. First, the pushback against globalisation must call into question the move towards international standardisation of financial regulation that has been a feature of the past decade. Whether it will be reversed or merely slowed remains to be seen.

Second, regulatory regimes could change quickly. Much of the regulatory calendar today is still dominated by changes with their roots in the aftermath of the financial crisis. Firms have had to contend with massive regulatory changes in recent years, but they have not usually come without warning.

The two-year Brexit negotiation period and rash of executive orders from the Trump administration suggest the pace of change in the future could be quicker. For the time being, the recent upheavals mean that uncertainty reigns. But that may not last long.



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# **Glossary**

Abbreviation	Definition	Relevant Jurisdiction
ACER	Agency for the Cooperation of Energy Regulators	EU
ACPR	Autorité de Contrôle Prudentiel et de Résolution	France
Advisers Act	Investment Advisers Act of 1940	US
AIF	Alternative Investment Fund	EU
AIFM	Alternative Investment Fund Manager	EU
AIFMD	Alternative Investment Fund Managers Directive	EU
ALP	Alternative Liquidity Pool	Hong Kong
AMF	Autorité des marchés financiers	France
AML	Anti-Money Laundering	International
AMU	Asset Management Unit	International
BEPS	Base Erosion and Profit Shifting	International
BIPRU	Prudential Sourcebook for Banks, Building Societies and Investment Firms	UK
BRICS	Brazil, Russia, India, China, and South Africa	International
CAD	Capital Adequacy Directive	EU
CBI	Central Bank of Ireland	Ireland
CF	SEC's Division of Corporate Finance	US
CFT	Combatting the Financing of Terrorism	International
CIFO	Channel Islands Financial Ombudsman	Channel Islands
CIMA	Cayman Islands Monetary Authority	Cayman Islands
CIS	Collective Investment Scheme	Switzerland
CMP	Compliance Monitoring Programme	International
CONC	Consumer Credit Sourcebook	UK
COREP	Common Reporting	EU
СРІ	Corporate Professional Investor	International
CR	Certification Regime	UK

		T T
Abbreviation	Definition	Relevant Jurisdiction
CRD	Capital Requirements Directive	EU
CRBF	Comité de la Réglementation Bancaire et Financière	France
CRR	Capital Requirements Regulation	EU
CRS	Common Reporting Standard	International
CSRC	China Securities Regulatory Commission	Hong Kong
CSSF	Commission de Surveillance du Secteur Financier (Luxembourg Financial Services Regulator)	Luxembourg
Dodd-Frank	Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010	US
EDD	Enhanced Due Diligence	Europe
EEA	European Economic Area	EU
ELTIF	European Long-Term Investment Fund	EU
EMIR	European Markets and Infrastructure Regulation	EU
EP	(Stock) Exchange Participant	Hong Kong
ESMA	European Securities and Markets Authority	EU
EU CMU	European Commission Capital Market Union	Europe
FATCA	Foreign Account Tax Compliance Act	US
FATF	Financial Action Task Force	International
FCA	Financial Conduct Authority	UK
FI	Financial Institution	International
FFI	Foreign Financial Institution	US
FinCEN	The Financial Crimes Enforcement Network	US
FMI	Financial Market Infrastructure	Hong Kong
FSB	Financial Stability Board	International
FRR	Financial Regulations and Rules	Hong Kong
FSTB	Financial Services and Treasury Bureau	Hong Kong
GDF	Guernsey Disclosure Facility	Channel Islands
GFAS	Guernsey Financial Advice Standards	Channel Islands
GFSC	Guernsey Financial Services Commission	Channel Islands
HKMA	Hong Kong Monetary Authority	Hong Kong
HKSCC	Hong Kong Securities Clearing Company Limited	Hong Kong
HMRC	Her Majesty's Revenue & Customs	UK
IA	Insurance Authority	Hong Kong

Abbreviation	Definition	Relevant Jurisdiction
ICAV	Irish Collective Asset-Management Vehicle	Ireland
ICB	Independent Commission on Banking	UK
IFIA	Irish Funds Industry Association	Ireland
IFPRU	Prudential Sourcebook for Investment Firms (FCA)	UK
IFRS	International Financial Reporting Standards	International
IGA	Intergovernmental Agreement	US
IM	SEC's Division of Investment Management	US
IMF	International Monetary Fund	International
IRAS	Inland Revenue Authority of Singapore	Singapore
IRS	Internal Revenue Service	US
JDF	Jersey Disclosure Facility	Channel Islands
JFSC	Jersey Financial Services Commission	Channel Islands
KID	Key Information Document	International
KIID	Key Investor Information Document	Ireland
KYC	Know Your Customer	International
LC	Licensed Corporation	Hong Kong
MA	Monetary Authority	Hong Kong
MAD	Market Abuse Directive	EU
MAR	Market Abuse Regulation	EU
MAS	Monetary Authority of Singapore	Singapore
MiFID	Markets in Financial Instruments Directive	EU
MiFIR	Markets in Financial Instruments Regulation	EU
MLD4	Fourth Money Laundering Directive	UK
MRLO	Money Laundering Reporting Officer	International
MTF	Multilateral Trading Facility	EU
NPPR	National Private Placement Regime	EU
OCIE	Office of Compliance Inspections and Examinations	US
ODD	Operational Due Diligence	International
OECD	Organisation for Economic Co-operation and Development	International
OTC	Over-the-Counter	International
OTF	Organized Trading Facility	EU

Abbreviation	Definition	Relevant Jurisdiction
PCC	Protected Cell Company	Guernsey
PEP	Politically Exposed Person	International
PRA	Prudential Regulation Authority	UK
PRIPs	Packaged Retail Investment Products	UK
RAIF	Reserved Alternative Investment Fund	Luxembourg
RCCI	Responsable de Conformité et Contrôle Interne	France
REMIT	Regulation on Energy Market Integrity and Transparency	EU
RIA	Regulatory Impact Analysis/Assessment	Hong Kong
RRD	Recovery and Resolution Directive	EU
RCSI	Responsable de la Conformité pour les Services d'Investissement	France
SAR	Suspicious Activity Report	International
SDD	Simplified Due Diligence	Europe
SEC	Securities and Exchange Commission	US
SEHK	Stock Exchange of Hong Kong	Hong Kong
SFC	Securities and Futures Commission	Hong Kong
SFO	Securities and Futures Ordinance	Hong Kong
SICAV	Soci`et`e d'investissement a' Capital Variable	France
SIFI	Systematically Important Financial Institutions	International
SME	Small and Medium-Sized Enterprises	International
SMR	Senior Managers Regime	UK
SSE	Shanghai Stock Exchange	Asia
STR	Suspicious Transaction Report	International
SURFI	Syst`eme Unifie' de Reporting Financier	France
TR	Trade Repository	EU
TRACFIN	Traitement du renseignement et action contre les circuits financiers clandestins	France
TRUM	Transaction Reporting User Manual	Europe
UCITS	Undertaking For Collective Investment in Transferable Securities	EU
(US) GAAP	US Generally Accepted Accounting Principles	US



#### SPOTLIGHT ON FINANCIAL SERVICES REGULATION:



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## Little change, but every difference

There is not much new on the regulatory calendar from the Monetary Authority of Singapore (MAS) this year, but that doesn't mean firms in Singapore won't be busy.

First, while new rule making from the domestic regulator has been slight, firms face complying with new international regulation. Close to the top of every firm's to-do list must be preparing for the OECD-led Common Reporting Standard. Relevant firms must establish tax residency status of all their account holders and transmit to the Inland Revenue Authority of Singapore (IRAS) in 2018, the CRS information of account holders that are tax residents of jurisdictions that Singapore has a Competent Authority Agreement for CRS with. Firms also continue to come to grips with FATCA, as well as other international regulations such as AIFMD relevant to the increasing numbers here doing cross-border businesses.

Second, regulatory work announced in previous years will continue to keep firms occupied in 2017. Much of the MAS's initiatives on areas like licensing for OTC

derivatives, short-position reporting and extending regulatory safeguards for retail investors remains to be completed. It will also continue to implement its new outsourcing rules, requiring firms to assess third-party risks.

After a hyperactive few years, the regulator is effectively going to be catching up on its previous commitments this year as it ramps up expectations on firms and continues to shift to a principles-based regulatory framework. Combined with new international regulation as the MAS adopts global standards, this will ensure firms feel no less busy. Both reflect the increasing maturity of Singapore's market.

Perhaps most importantly, there's little reason to expect the regulator to be less active from an enforcement perspective. The climate in Singapore has experienced a sea change in the last year from which there is no going back. There is an uncompromising push for higher standards.

In August 2016, MAS launched two new dedicated departments to combat money laundering and to strengthen enforcement respectively – a clear statement of its seriousness in tackling abuse. High-profile breaches and big fines have been the things to make headlines in Singapore in 2016. Firms need to be working to ensure they have the right systems and controls in place to avoid becoming part of the story in the year ahead.

### COMMENT

"A lot of recent regulatory policy has been in response to crisis and events. It is time for us to take stock and make sure that the assumptions we made still hold true. If they don't, or if there is a better way to achieve the same result, we should recalibrate and refine our policies to strike a better equilibrium between regulatory objectives and compliance costs."

#### Tan Boon Gin

Chief Regulatory Officer at Singapore Exchange

# Regulatory calendar - Singapore

For definitions of all acronyms and abbreviations, please refer to the glossary on pages 8 and 9.

Topic	Update	Anticipated/actual date	Broker	Private equity	Hedge fund/ investment manager
Introduction of new regulated activity of dealing in OTC derivatives	The Securities and Futures (Amendment) Act 2017 was passed in January 2017 requiring OTC derivatives intermediaries to meet licensing criteria such as minimum admission standards, base capital, business conduct rules, segregation of customer assets and record-keeping. Dealing in OTC derivatives contracts, together with the existing regulated activities of 'dealing in securities', 'trading in futures contracts' and 'leveraged foreign exchange trading' will be collapsed under a new regulated activity called 'dealing in capital markets products'.	Tentative	Yes	No	No
Reporting of over-the- counter ('OTC') derivatives contracts	The MAS consulted in January 2016 on proposed amendments to the Securities and Futures (Reporting of Derivatives Contracts) Regulations 2013 to implement reporting of commodity and equity derivatives contracts, as well as other revisions to complete the implementation of the OTC derivatives trade reporting regime in Singapore. The MAS has not announced its response to feedback on the proposed amendments. The intended implementation schedule seems to have been delayed. We expect further developments in 2017.	For non-bank FIS, reporting will tentatively commence from November 1, 2017, for interest rates and credit derivatives contracts traded in Singapore and from November 1, 2018, for foreign exchange, commodity and equity derivatives booked and/or traded in Singapore. This obligation applies to all finance companies, asset managers with managed assets of more than S\$8 billion and annual aggregate gross notional amount of specified derivatives contracts of more than S\$5 billion and all subsidiaries of banks incorporated in Singapore, insurers and holders of capital market services licences (other than asset managers), with annual aggregate gross notional amount of specified derivatives contracts of more than S\$5 billion.	Yes	No	Yes

Topic	Update	Anticipated/actual date	Broker	Private equity	Hedge fund/ investment manager
Proposed draft regulations to bring mandatory clearing of OTC derivative contracts into effect	The MAS consulted in July 2015 on draft proposed regulations that require certain interest rate swaps (IRS) booked in Singapore and traded between banks whose IRS trading volume exceeded a specified threshold to be cleared. The MAS indicated that it intended to pass the regulation by the end of 2015 and provide at least six months' notice before the clearing obligations take effect. Once the obligations under the issued regulation take effect, banks that exceed the maximum threshold will be required to clear contracts subject to mandatory clearing that are entered on or after the effective date. The intended implementation schedule seems to have been delayed. We expect further developments in 2017.	Tentative	Possible	No	No
Requirement to formulate and maintain recovery and resolution plans	The MAS in April 2016 proposed legislative amendments to strengthen its powers to resolve distressed financial institutions while maintaining continuity of their critical economic functions. The proposals include a requirement that firms that are considered systemically important or that maintain critical functions must have, submit and maintain plans for restoring the financial strength and viability of the firm in crisis and in orderly resolution.	Tentative	Possible	Possible	Possible
Protection of customers' moneys and assets	The MAS proposed in July 2016 to enhance measures relating to the safeguarding, identification and use of customers' moneys and assets, and disclosures to customers. The measures include expanding the definition of customers' moneys to include contractual rights arising from transactions entered into by capital markets services licence holders on behalf of a customer (e.g, futures contracts) or with a customer (e.g, contract for differences) and conduct of initial and ongoing due diligence for the selection and appointment of deposit-taking financial institutions with whom they maintain customers' trust accounts.	Tentative	Yes	Possible	Possible

Topic	Update	Anticipated/actual date	Broker	Private equity	Hedge fund/ investment manager
Strengthening regulatory protections for high-net worth individuals	Currently, an investor who meets certain criteria is automatically classified as an accredited investor. Issuers and capital market intermediaries have fewer regulatory obligations to such investors. The Securities and Futures (Amendment) Act 2017 was passed in January 2017 and amends the criteria for being an accredited investor. Regulations giving effect to the legislation amendment are expected to be passed shortly. Investors who meet the amended criteria must actively opt to accept fewer regulatory safeguards, failing which they would by default be treated as retail investors.	Tentative	Yes	Yes	Yes
Short position reporting	Short sellers will need to notify MAS of their net short positions, excluding derivatives, exceeding the lower of 0.05% or \$\$1,000,000 of issued shares of an entity listed on the Singapore Exchange's Mainboard or Catalist. Legislative amendment to introduce short position reporting and disclosure of short sell orders was tabled in Parliament in November 2016 and short position reporting will be introduced in 2017. Public consultation on the draft implementation regulations closed on January 27, 2017. The MAS also said that it would introduce a Short Position Reporting System (SPRS) for position holders to voluntarily submit their reports from Q1 2017. The intended implementation schedule seems to have been delayed.	2017	No	No	Yes

Topic	Update	Anticipated/actual date	Broker	Private equity	Hedge fund/ investment manager
Regulation of financial benchmarks	The Securities and Futures (Amendment) Act 2017 passed in January 2017 empowers MAS to designate key financial benchmarks and regulate administrators of, and submitters who contribute information required to compute, such designated benchmarks. The MAS will also have powers to direct specified persons, such as banks, to submit information required to compute the designated benchmark to the administrator of such benchmark. Criminal sanctions and civil penalties to deter manipulation of financial benchmarks were also introduced. Regulations giving effect to the legislative amendment were introduced for consultation in April 2017.	2017	Possible	No	No
Review of competency requirements for representatives of capital markets intermediaries and financial advisers	The MAS proposed in December 2016 to revise the examinations and continuing professional development (CPD) training requirements for appointed representatives. In particular, the MAS proposed to introduce a mandatory requirement for representatives of capital markets services licence holders to undergo 30 hours of CPD training, with four hours on ethics and eight hours on rules and regulations. The consultation closed in January 2017.	Tentative	Yes	Yes	Yes

Topic	Update	Anticipated/actual date	Broker	Private equity	Hedge fund/ investment manager
Common Reporting Standard (CRS)/ standard for the automated exchange of financial account information (AEOI)	The Income Tax (International Tax Compliance Agreements) (Common Reporting Standard) Regulations 2016, which puts in place a legislative framework for Hong Kong to implement AEOI, came into effect on January 1, 2017. Under the AEOI framework, reportable financial institutions are required to identify financial accounts held by tax residents of reportable jurisdictions, collect such information and provide such information to the Inland Revenue Authority of Singapore (IRAS) on an annual basis. The IRAS in turn will exchange such information on a reciprocal basis with the tax authorities of the AEOI partner jurisdictions.  Reportable or reporting financial institutions are any financial institution resident in Singapore, as well as any branch of a non-resident financial institution located in Singapore.  Reportable financial institutions to start conducting the due diligence procedures to identify and collect information of the relevant financial accounts.  Reportable financial institutions to start providing the information to the IRAS for sharing with the relevant AEOI partners.	May 31, 2018 for providing information to the IRAS  No specific date set - aim to start in 2018 for IRAS to exchange reported information	Yes	Yes	Yes



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