## DUFF\&PHELPS

## 2018 U.S. Goodwill Impairment Stuidy

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## INTRODUCTION

Duff \& Phelps is celebrating its 10-year anniversary edition with the launch of the 2018 U.S. Goodwill Impairment Study (the "2018 Study"). The 2018 Study examines general and industry goodwill impairment trends of 8,400+ U.S. publicly traded companies through December 2017.

Over the past 10 years, the accounting model for goodwill under U.S. GAAP underwent several significant changes and simplifications. A qualitative test (aka., Step 0) was introduced in 2011, while in 2014, a private company alternative was created, allowing private entities to elect the amortization of goodwill on a straight-line basis over a certain number of years. Most recently, the model was further simplified through the issuance in January 2017 of Accounting Standards Update (ASU) No. 2017-04, Intangibles Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment.

ASU 2017-04 eliminated Step 2 of the quantitative two-step test and allowed for early adoption for goodwill impairment tests performed after January 1, 2017. The 2018 Study captures goodwill impairments reported through the end of 2017, which already reflect the impact of early adoption by some U.S. publicly traded companies.


## Highlights of the 2018 Study

M\&A activity by U.S. publicly traded companies was again extremely robust in 2017, with a $9 \%$ increase in deal volume and a 3\% uptick in deal value.* Historically, 2017 was one of the top years for M\&A activity, surpassed only by 2015 in terms of deal value. This led to $\$ 319$ billion of goodwill being added to U.S. companies' balance sheets, the highest level since we began tracking this information in 2008.


Total goodwill impairment (GWI) recorded by U.S. public companies climbed 23\%, reaching \$35.1 billion in 2017, despite a strengthening global economy. However, the number of GWI events has increased only marginally, from 288 in 2016 to 293 in 2017. This implies that the magnitude of impairments has generally become larger, with the average GWI per event rising by $21 \%$ in 2017, to $\$ 120$ million.

Diving deeper into the details, we find that seven out of the 10 industries analyzed saw their aggregate GWI amounts increase - Energy and Information Technology being notable exceptions. The top three industries in 2017 with the highest increase in GWI over 2016 are as follows, in order of magnitude (\$ in billions, except where noted):

- Telecommunication Services (\$3 million to $\$ 4.8$ billion)
- Healthcare (\$3.1 to \$7.2)
- Consumer Discretionary (\$5.4 to \$9.3)

Consumer Discretionary was the hardest-hit industry in 2017, with an aggregate GWI of $\$ 9.3$ billion. In fact, Consumer Discretionary's share of the overall annual GWI has steadily increased since 2014, reaching 27\% in 2017.

Energy, which had been the worst-affected industry for three consecutive years (2014-2016), saw the most noticeable improvement in 2017. The amount of GWI in Energy dropped by 80\% from 2016 (from $\$ 7.2$ billion to $\$ 1.5$ billion), while the number of events dropped in half from 27 to 13, reflecting a recovery in oil prices and an improved industry outlook.

The increased 2017 aggregate impairment amount was somewhat at odds with generally observed U.S. macroeconomic and financial market trends. Investor sentiment was bullish in 2017, leading to a rally in U.S. equity markets to record highs. For perspective, the S\&P 500 Index increased approximately $19 \%$ on a price basis, the best performance since 2013. Investors were optimistic that the combination of still-accommodative monetary policies by major central banks and pro-growth policies, particularly a major U.S. tax reform enacted in late 2017, would help drive growth into 2018.

## Recent Developments

In January 2017, the FASB issued ASU 2017-04, eliminating Step 2 of the goodwill impairment test. The effective date for U.S. publicly traded companies with a calendar year-end is not until the beginning of 2020. However, ASU 2017-04 allows for early adoption, with companies permitted to use the new rules for impairment tests performed on testing dates after January 1, 2017.

Our study reveals that of the companies recording the top 10 largest goodwill impairment events in 2017 (see next page), $80 \%$ have already adopted the new simplified test. Whether this rapid pace of early adoption will extend to the general universe of companies remains to be seen.

The FASB's main objective in introducing these simplifications was to reduce preparers' cost and complexity in the subsequent measurement of goodwill. Such savings may lead more companies to early adopt the modified impairment test.

The FASB concluded that the pared-down model would still maintain the usefulness of the information provided to users of financial statements. In addition, some FASB stakeholders (e.g., FASB's Investment Advisory Committee) do not believe a further simplified goodwill accounting model, such as the private company alternative, would be suitable for public companies. In contrast to non-cash amortization charges, which have no information value, an impairment model founded on fair value can provide insight about management's stewardship in making investment decisions and successfully integrating acquisitions.

## 2018 Study: Looking Back and Looking Ahead

The 2018 Study uses S\&P Global's Capital IQ database as the primary source of data. Based on our methodology, we capture $8,400+$ U.S. public companies in our base set. As with prior studies, calendar years (not "most recent fiscal years") were used to examine impairments during a specific period of time, regardless of companyspecific choices of fiscal years. A detailed description of the 2018 Study methodology is included in the Appendix.*

In 2017, the top 10 goodwill impairments accounted for nearly half of the aggregate goodwill impairment of $\$ 35.1$ billion. Looking ahead to 2018, the top 3 goodwill impairment events disclosed as of the time of writing reached a combined $\$ 29.8$ billion, with several other material impairments already being reported. ${ }^{\dagger}$ Although full 2018 calendar year-end results for U.S. public companies will not be known for some time, this trend points to yet another significant increase in the overall goodwill impairment amount when compared to 2017. ${ }^{ \pm}$

TOP 10 GOODWILL IMPAIRMENTS IN 2017



* Financial data for all companies in the 2018 Study was adjusted, when applicable, to a calendar year-end (rather than the most recent fiscal year-end). Financial data was also adjusted to include goodwill impairment amounts disclosed within discontinued operations or disposal groups, when identified.
+ E. I. du Pont de Nemours and Company, a subsidiary of DowDuPont Inc., disclosed a $\$ 4.5$ billion goodwill impairment in its stand-alone financial statements. However, at the consolidated level, DowDuPont Inc. did not record a goodwill impairment. Therefore, the three largest goodwill impairment amounts in 2018 excluded this event. Had it been included, the top 3 aggregate goodwill impairments would have been larger.
\# Data for calendar year 2018 was compiled on December 5, 2018. The identity of the top 3 largest impairment events in 2018 may change once all companies report full-year 2018 results.
§ In addition to the amount shown, in 2017, Community Health Systems reported significant goodwill impairments in businesses classified as held for sale. However, financial statements disclosures were insufficient to isolate the amount of goodwill impairment from other asset impairments. Therefore, the goodwill impairment captured in this study pertains only to continuing operations.


## SUMMARY STATISTICS BY INDUSTRY

(TABLE 1)

Table 1 summarizes the annual amount of GWI and number of GWI events by industry, the proportion of companies within each industry that carry goodwill and the percentage of those that recorded a GWI. This format allows for a ready comparison of data across industries over time.*

Industries are listed in descending order of their total GWI amounts for 2017. For example, Consumer Discretionary tops the list with its $\$ 9.3$ billion aggregate impairment.

Additionally, the graphs on the right in Table 1 provide a quick comparison of (i) the preponderance of companies with goodwill within each industry; and (ii) the proportion of those companies that have recorded a GWI. For example:

## 40\%

of Consumer
Discretionary companies
carried goodwill in 2017


13\%
of those companies recorded an impairment

## Goodwill Impairments

The first row of Table 1 data for each industry presents the annual dollar amounts of GWI (\$ in billions), immediately followed by the number of impairment events (shown in parentheses). ${ }^{\dagger}$

## 7 out of 10 industries saw an increase in GWI in 2017

Consumer Discretionary was the hardest-hit industry, while a recovery in Energy reversed its 3-year trend at the top of the list


The Consumer Discretionary share of GWI has increased over time

Percent of Total Companies that Recorded a GWI
The second row in Table 1 provides the proportion of companies within each industry that recorded a GWI.

For a second consecutive year, Energy saw the largest decline in the proportion of companies recording an impairment

9.6\%

## Percent of Companies with Goodwill

Since companies that do not carry goodwill on their books are also not susceptible to a GWI, for perspective, the third row in Table 1 provides the proportion of companies with goodwill within each industry.

Despite another stellar year for M\&A, all industries but Materials showed a decrease in companies carrying goodwill in 2017
Telecommunication Services saw the largest decline


2016 Telecomm. Svs. 41.9\%



2017
Telecomm. Svs.
36.3\%

Percent of Companies with Goodwill that Recorded a GWI
The fourth row in Table 1 indicates the percentage of the companies with goodwill that recorded a GWI. This differs from the first row, where the percentages are based on all companies in each industry, rather than limited to those that carry goodwill on their balance sheets.

For two straight years, Energy recorded the largest decline in the number of companies with goodwill that recorded a GWI

56.0\%


21.6\%

11.4\%

[^0]
## 2017 GOODWILL IMPAIRMENT

(TABLE 1)


## SUMMARY STATISTICS BY INDUSTRY

(TABLE 2)

Table 1 captured the total amount of GWI and the frequency of events by industry. In Table 2, the focus shifts to the respective industries' (i) relative importance of goodwill to the overall asset base (goodwill intensity); (ii) magnitude of annual impairment relative to the carrying amount of goodwill; and (iii) magnitude of such impairment in relation to total assets (the last two ratios being measures of loss intensity).

Goodwill intensity, defined here as goodwill as a percentage of total assets (GW/TA), measures the proportion of an industry's total assets represented by goodwill. Since goodwill generally arises as a result of a business combination, goodwill intensity is greater in industry sectors with significant M\&A activity.

The first loss intensity measure, goodwill impairment to goodwill (GWI/GW), indicates the magnitude of goodwill impairments. In other words, it measures the proportion of an industry's goodwill that is impaired each year.

These first two metrics are captured visually for 2017 on the graphs on the right of Table 2. For example:


The second loss intensity measure, goodwill impairments to total assets (GWI/TA), quantifies the percent of an industry's total asset base that was impaired.

## Goodwill Intensity

The first row in Table 2 illustrates Goodwill to Total Assets (GW/TA) reported over time for each industry, with 2017 specifically highlighted in the gray circle of the graphic displayed farthest on the right.

Top 3 industries with most goodwill in their asset base


Healthcare
27.7\%


Consumer Staples
21.7\%


Industrials
20.4\%

Overall, 5 out of 10 industries saw a rise in goodwill intensity Materials showed a notable increase in GW/TA

Why?
Indicates how significant an industry's goodwill is in relation to total assets

Indicates how impairments impacted each industry's goodwill

Indicates how impairments impacted each industry's total assets

## Goodwill Impairment to Goodwill

The second row of Table 2 presents the first measure of loss intensity (GWI/GW) recognized for each industry over time, with 2017 metrics displayed in the triangle portion of the graphic located on the far right.

## 7 out of 10 industries saw an increase in GWI/GW

Telecommunication Services saw the largest increase


The downward trend in Energy's loss intensity continued, reflecting a recovery in oil prices and an improved industry outlook

14.9\%

6.7\%

1.4\%

## Goodwill Impairment to Total Assets

This second measure of loss intensity is presented in the third row of Table 2 for each industry. Goodwill impairment charges represent a relatively small proportion of a company's total asset base.

2017 GOODWILL IMPAIRMENT


## 2017 INDUSTRY SPOTLIGHTS

In contrast to Tables 1 and 2, the Industry Spotlights allow the reader a more in-depth look at the 2017 statistics for the respective industries. Industry Spotlights cover 10 industry sectors. They provide a focus on relevant metrics and statistics for the respective industries.

Starting with the 2015 Study, we enhanced our methodology, resulting in an expanded company base set of 8,700+ publicly traded companies compared to 5,153 in 2013 (with the current company base at around 8,400 companies). The graphic on the top right of each Industry Spotlight displays data for calendar year 2013 under the current methodology. The time frame for the graphic on the top left of each Spotlight also starts with 2013 using the current methodology.

## Market-to-Book Ratio

While not a sole or definitive indicator of impairment, a company's market capitalization should not be ignored during a goodwill impairment test. Understanding the dynamics of the market-to-book ratios is informative, but the fact that an individual company has a ratio below 1.0 does not by default result in failing either Step 1 or 2 of the goodwill impairment test. Reporting unit structures, their respective performance and where the goodwill resides are a few of the critical factors that must be considered in the impairment testing process.

A low market-to-book ratio will, however, likely create challenges in supporting the Step 0 "more-likely-than-not" (greater than a $50 \%$ likelihood) conclusion that the fair value of a reporting unit is not less than its carrying amount, required for a qualitative assessment.

## Guide

The guide below provides a brief description of the components of the Industry Spotlights.

Goodwill Trends
Provides the goodwill amounts for year-end 2013 and 2017, as well as the aggregate goodwill additions and impairments over that period.

## \$89bn

Distribution
Market-to-Book Ratio Distribution
Highlights the number of companies in the industry (shown in percentages terms) with 1.5 market-to-book ratio below and above 1.0. The blue shaded area to the left of the needle further separates the number'of companies with a ratio above and below 0.5. Although the ratio is not predictive in and of itself, companies with a low market-to-book ratio would be at a greater risk of impairment.

## Size of Industry

Represents the size of the industry relative to the combined size of all the companies included in the 2018 Study sample, measured in terms of market capitalization.

Impairment History
Annual amounts and number of goodwill impairment events. The industry market-to-book ratio (blue line) provides some context for the annuafimpairment measures, although it is not predictive in and of itself.

## Summary Statistics

Goodwill Intensity (GWITA), Goodwill Impairment to Goodwill (GWI/GW), Companies with Goodwill and the percentage of those that recorded goodwill impairment reported for calendar year 2017 are depicted here and also in Tables 1 and 2. The median market-to-book ratio is also shown here.

## Index

Five-year index of the industry sector and the S\&P 500 Index. Summarizes the relative performance of the industry: reflects what a $\$ 1$ investment in the beginning of 2013 would be worth at the end of 2017.



## 2017 Industry Spotlight



Energy
GICS Code 10

Goodwill Trends 2013-2017


Impairment History


Market-to-Book Ratio Distribution
(Based on Number of Companies)

(Percentages of Companies Below / Above 1.0)

598
Companies
19.1\%

Companies with Goodwill
4.4\%

Goodwill to Total Assets (GW/TA)
11.4\%

Companies with
Goodwill that Recorded a Goodwill Impairment in 2017
1.4\%

Goodwill Impaired (GWI/ GW ratio)


Market-to-Book
Ratio (median)

Size of Industry
(Relative to Study's Total Market Cap)

Index (Year-End 2012 = \$1)


## 2017 Industry Spotlight

Materials
GICS Code 15

Goodwill Trends 2013-2017


Impairment History


Market-to-Book Ratio Distribution
(Based on Number of Companies)

(Percentages of Companies Below / Above 1.0)

594
Companies
23.1\%

Companies with Goodwill
19.0\%

Goodwill to Total Assets (GW/TA)
10.2\%

Companies with
Goodwill that Recorded a Goodwill Impairment in 2017
1.1\%

Goodwill Impaired
(GWI/GW ratio)


Market-to-Book
Ratio (median)

Size of Industry
(Relative to Study's Total Market Cap)



## 2017 Industry Spotlight

Industrials
GICS Code 20

Goodwill Trends 2013-2017


Impairment History


Market-to-Book Ratio Distribution (Based on Number of Companies)

Compaies
45.4\%

Companies with Goodwill
20.4\%

Goodwill to Total Assets (GW/TA)
11.8\%

Companies with
Goodwill that Recorded a Goodwill Impairment in 2017
1.3\%

Goodwill Impaired (GWI/GW ratio)


Market-to-Book
Ratio (median)


## 2017 Industry Spotlight

Consumer Discretionary

Goodwill Trends 2013-2017


Impairment History


Market-to-Book Ratio Distribution (Based on Number of Companies)

(Percentages of Companies Below / Above 1.0)
$\underset{\text { Companies }}{1,198}$
40.1\%

Companies with Goodwill
14.7\%

Goodwill to Total Assets (GW/TA)
13.1\%

Companies with
Goodwill that Recorded a Goodwill Impairment in 2017

## 2.5\%

Goodwill Impaired
(GWI/GW ratio)
2.3

Market-to-Book Ratio (median)


## 2017 Industry Spotlight

Consumer Staples

GICS Code 30

Goodwill Trends 2013-2017


Impairment History


Market-to-Book Ratio Distribution (Based on Number of Companies)

(Percentages of Companies Below / Above 1.0)

466
Companies
32.0\%

Companies with Goodwill
21.7\%

Goodwill to Total Assets (GW/TA)
15.4\%

Companies with
Goodwill that Recorded a Goodwill Impairment in 2017


Goodwill Impaired (GWI/GW ratio)


Market-to-Book
Ratio (median)


## 2017 Industry Spotlight

Goodwill Trends 2013-2017


Impairment History


Market-to-Book Ratio Distribution (Based on Number of Companies)

(Percentages of Companies Below / Above 1.0)

Companies
30.0\%

Companies with Goodwill
27.7\%

Goodwill to Total Assets (GW/TA)
12.9\%

Companies with
Goodwill that Recorded a Goodwill Impairment in 2017


Goodwill Impaired (GWI/GW ratio)


Market-to-Book Ratio (median)

Size of Industry
(Relative to Study's Total Market Cap)



## 2017 Industry Spotlight

## sol <br> Financials <br> GICS Code 40

Goodwill Trends 2013-2017


Impairment History


Market-to-Book Ratio Distribution (Based on Number of Companies)

(Percentages of Companies Below / Above 1.0)

1,463
Companies
41.1\%

Companies with Goodwill


Goodwill to Total Assets (GW/TA)
3.3\%

Companies with
Goodwill that Recorded a Goodwill Impairment in 2017
0.3\%

Goodwill Impaired (GWI/GW ratio)
2.2

Market-to-Book
Ratio (median)


## 2017 Industry Spotlight

## Information <br> Technology <br> GICS Code 45

Goodwill Trends 2013-2017


Impairment History


Market-to-Book Ratio Distribution (Based on Number of Companies)

(Percentages of Companies Below / Above 1.0)

C,451
40.7\%

Companies with Goodwill
19.7\%

Goodwill to Total Assets (GW/TA)
6.9\%

Companies with
Goodwill that Recorded a Goodwill Impairment in 2017
0.2\%

Goodwill Impaired (GWI/GW ratio)
3.4

Market-to-Book Ratio (median)


## 2017 Industry Spotlight

Goodwill Trends 2013-2017


Impairment History


Market-to-Book Ratio Distribution (Based on Number of Companies)

(Percentages of Companies Below / Above 1.0)

102
Companies
36.3\%

Companies with Goodwill
18.7\%

Goodwill to Total Assets (GW/TA)

## 8.1\%

Companies with
Goodwill that Recorded a Goodwill Impairment in 2017
2.6\%

Goodwill Impaired (GWI/GW ratio)
2.1

Market-to-Book
Ratio (median)

Size of Industry
(Relative to Study's Total Market Cap)


Index (Year-End 2012 = \$1)


## 2017 Industry Spotlight

## Utilities

GICS Code 55

Goodwill Trends 2013-2017


Impairment History


Market-to-Book Ratio Distribution

(Percentages of Companies Below / Above 1.0)

143
Companies
42.7\%

Companies with Goodwill
5.2\%

Goodwill to Total Assets (GW/TA)
9.8\%

Companies with
Goodwill that Recorded a Goodwill Impairment in 2017
0.2\%

Goodwill Impaired (GWI/GW ratio)


Market-to-Book Ratio (median)

Size of Industry
(Relative to Study's Total Market Cap)

Index (Year-End 2012 = \$1)


## 2017 Industry Spotlight

## 2017 Composite Industry Spotlight

Goodwill Trends 2013-2017


Impairment History


Market-to-Book Ratio Distribution (Based on Number of Companies)

(Percentages of Companies Below / Above 1.0)

## 8,430 <br> Companies

36.3\%

Companies with Goodwill
7.5\%

Goodwill to Total Assets (GW/TA)
9.6\%

Companies with Goodwill that Recorded a Goodwill Impairment in 2017
1.1\%

Goodwill Impaired
(GWI/GW ratio)


Market-to-Book Ratio (median)

Size of Industry
(Relative to Study's Total Market Cap)


Cumulative 5-year Total Return by Industry from 2013 to 2017 Index
(Year-End 2012 = \$1)


## GOODWILL IMPAIRMENTS BY SUBINDUSTRY <br> CALENDAR YEAR 2017

## Goodwill Intensity:

- Goodwill to Total Assets (GW/TA)


## Loss Intensity:

- Goodwill Impairment to Goodwill (GWI/GW)

List of Industries by Subindustry, as defined by Global Industry Classification Standard (GICS)


## GOODWILL IMPAIRMENTS BY SUBINDUSTRY

CALENDAR YEAR 2017

List of Industries by Subindustry, as defined by Global Industry Classification Standard (GICS)

| GICS <br> Code | GICS <br> Subindustry Name | Number Cos. | \% of Cos. with GW | GW/TA | GWI/GW | \% of Cos. with GW that Recorded GWI | Goodwill Impairment <br> (\$ in millions)* | Market to-Book Ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Industrials (continued) |  |  |  |  |  |  |  |  |
| 20201010 | Commercial Printing | 18 | 39\% | 22.1\% | 4.0\% | 42.9\% | \$123 | 2.2 |
| 20201050 | Environmental and Facilities Services | 119 | 20\% | 36.3\% | 0.6\% | 33.3\% | \$187 | 2.1 |
| 20201060 | Office Services and Supplies | 31 | 45\% | 18.0\% | 5.3\% | 21.4\% | \$308 | 2.2 |
| 20201070 | Diversified Support Services | 46 | 30\% | 30.8\% | - | - | - | 2.4 |
| 20201080 | Security and Alarm Services | 11 | 27\% | 14.4\% | - | - | - | 12.5 |
| 20202010 | Human Resource and Employment Services | 44 | 41\% | 15.8\% | 1.0\% | 16.7\% | \$43 | 2.2 |
| 20202020 | Research and Consulting Services | 78 | 31\% | 47.5\% | 2.4\% | 25.0\% | \$361 | 2.6 |
| 20301010 | Air Freight and Logistics | 24 | 54\% | 14.3\% | - | - | - | 3.1 |
| 20302010 | Airlines | 15 | 40\% | 10.3\% | - | - | - | 2.3 |
| 20303010 | Marine | 6 | 33\% | 16.1\% | 1.0\% | 50.0\% | \$9 | 1.6 |
| 20304010 | Railroads | 9 | 33\% | 0.8\% | - | - | - | 2.5 |
| 20304020 | Trucking | 33 | 42\% | 7.5\% | 0.2\% | 7.1\% | \$4 | 2.3 |
| 20305010 | Airport Services | 4 | 50\% | 25.6\% | - | - | - | 1.3 |
| 20305020 | Highways and Railtracks | 1 | - | - | - | - | - | - |
| 20305030 | Marine Ports and Services | 5 | - | - | - | - | - | 4.4 |
| Consumer Discretionary |  |  |  |  |  | \$9,296 (industry total) |  |  |
| 25101010 | Auto Parts and Equipment | 77 | 31\% | 10.5\% | 0.2\% | 4.2\% | \$11 | 2.6 |
| 25101020 | Tires and Rubber | 3 | 67\% | 3.3\% | - | - | - | 1.6 |
| 25102010 | Automobile Manufacturers | 18 | 28\% | 0.2\% | 4.9\% | 20.0\% | \$58 | 3.9 |
| 25102020 | Motorcycle Manufacturers | 8 | 13\% | 0.6\% | - | - | - | 4.3 |
| 25201010 | Consumer Electronics | 30 | 13\% | 8.2\% | 0.0\% | 25.0\% | \$0 | 3.1 |
| 25201020 | Home Furnishings | 18 | 50\% | 19.6\% | 0.0\% | 11.1\% | \$1 | 2.0 |
| 25201030 | Homebuilding | 37 | 46\% | 3.0\% | - | - | - | 1.4 |
| 25201040 | Household Appliances | 21 | 19\% | 15.0\% | - | - | - | 2.9 |
| 25201050 | Housewares and Specialties | 11 | 64\% | 29.8\% | 1.4\% | 42.9\% | \$143 | 1.8 |
| 25202010 | Leisure Products | 51 | 33\% | 15.6\% | 3.3\% | 11.8\% | \$152 | 2.5 |
| 25203010 | Apparel, Accessories and Luxury Goods | 64 | 31\% | 16.0\% | 7.9\% | 20.0\% | \$768 | 1.5 |
| 25203020 | Footwear | 13 | 38\% | 2.2\% | - | - | - | 3.3 |
| 25203030 | Textiles | 6 | 50\% | 2.0\% | - | - | - | 1.8 |
| 25301010 | Casinos and Gaming | 51 | 41\% | 10.2\% | 0.5\% | 9.5\% | \$53 | 2.8 |
| 25301020 | Hotels, Resorts and Cruise Lines | 37 | 27\% | 24.2\% | - | - | - | 3.7 |
| 25301030 | Leisure Facilities | 33 | 30\% | 18.3\% | 8.2\% | 40.0\% | \$283 | 1.5 |
| 25301040 | Restaurants | 92 | 55\% | 15.5\% | 2.6\% | 13.7\% | \$411 | 3.1 |
| 25302010 | Education Services | 47 | 40\% | 26.3\% | 0.3\% | 15.8\% | \$22 | 1.7 |
| 25302020 | Specialized Consumer Services | 29 | 38\% | 20.8\% | 0.2\% | 9.1\% | \$13 | 3.2 |
| 25401010 | Advertising | 73 | 16\% | 34.5\% | 0.4\% | 16.7\% | \$47 | 2.2 |
| $\underline{25401020}$ | Broadcasting | 35 | 63\% | 28.2\% | 4.3\% | 31.8\% | \$1,419 | 1.8 |
| 25401025 | Cable and Satellite | 17 | 53\% | 19.9\% | 0.2\% | 11.1\% | \$133 | 2.8 |
| 25401030 | Movies and Entertainment | 119 | 21\% | 35.4\% | 0.3\% | 16.0\% | \$197 | 2.2 |
| 25401040 | Publishing | 34 | 35\% | 20.3\% | 1.8\% | 25.0\% | \$110 | 2.1 |
| 25501010 | Distributors | 50 | 14\% | 22.7\% | - | - | - | 4.0 |
| 25502020 | Internet and Direct Marketing Retail | 70 | 23\% | 16.7\% | 13.2\% | 25.0\% | \$3,831 | 4.1 |
| 25503010 | Department Stores | 7 | 43\% | 6.8\% | - | - | - | 1.4 |
| 25503020 | General Merchandise Stores | 8 | 50\% | 14.3\% | - | - | - | 3.5 |

[^1]
## GOODWILL IMPAIRMENTS BY SUBINDUSTRY

## CALENDAR YEAR 2017

List of Industries by Subindustry, as defined by Global Industry Classification Standard (GICS)

| GICS Code | GICS <br> Subindustry Name | Number Cos. | \% of Cos. with GW | GW/TA | GWI/GW | \% of Cos. with GW that Recorded GWI | Goodwill Impairment (\$ in millions)* | Market-to-Book Ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer Discretionary (continued) |  |  |  |  |  |  |  |  |
| 25504010 | Apparel Retail | 48 | 35\% | 4.8\% | 23.5\% | 23.5\% | \$877 | 1.8 |
| 25504020 | Computer and Electronics Retail | 8 | 38\% | 9.0\% | 1.5\% | 33.3\% | \$33 | 2.1 |
| 25504030 | Home Improvement Retail | 9 | 56\% | 4.5\% | - | - | - | 8.7 |
| 25504040 | Specialty Stores | 37 | 43\% | 11.7\% | 11.5\% | 31.3\% | \$698 | 1.3 |
| 25504050 | Automotive Retail | 27 | 48\% | 9.2\% | 0.0\% | 7.7\% | \$4 | 2.6 |
| 25504060 | Home Furnishing Retail | 10 | 60\% | 12.1\% | 1.6\% | 16.7\% | \$34 | 1.6 |
| Consumer Staples |  |  |  |  |  | \$1,791 (industry total) |  |  |
| 30101010 | Drug Retail | 12 | 25\% | 22.6\% | - | - | - | 2.5 |
| 30101020 | Food Distributors | 23 | 35\% | 24.0\% | 2.7\% | 25.0\% | \$248 | 2.4 |
| 30101030 | Food Retail | 17 | 47\% | 8.8\% | 5.2\% | 25.0\% | \$290 | 1.7 |
| 30101040 | Hypermarkets and Super Centers | 3 | 67\% | 7.3\% | - | - | - | 3.8 |
| 30201010 | Brewers | 6 | 50\% | 27.1\% | - | - | - | 2.8 |
| 30201020 | Distillers and Vintners | 21 | 29\% | 34.3\% | 0.0\% | 16.7\% | \$0 | 4.7 |
| 30201030 | Soft Drinks | 45 | 24\% | 15.7\% | 1.3\% | 18.2\% | \$390 | 12.7 |
| 30202010 | Agricultural Products | 32 | 22\% | 8.4\% | - | - | - | 1.4 |
| 30202030 | Packaged Foods and Meats | 122 | 30\% | 33.2\% | 0.7\% | 21.6\% | \$802 | 2.7 |
| 30203010 | Tobacco | 23 | 30\% | 14.4\% | - | - | - | 5.9 |
| 30301010 | Household Products | 25 | 48\% | 31.0\% | 0.0\% | 8.3\% | \$11 | 5.0 |
| 30302010 | Personal Products | 137 | 14\% | 25.3\% | 0.4\% | 36.8\% | \$50 | 2.8 |
|  | Healthcare |  |  |  |  | \$7,169 (industry total) |  |  |
| 35101010 | Healthcare Equipment | 228 | 28\% | 35.3\% | 0.5\% | 9.4\% | \$390 | 4.1 |
| 35101020 | Healthcare Supplies | 56 | 46\% | 31.1\% | 13.0\% | 19.2\% | \$1,732 | 5.1 |
| 35102010 | Healthcare Distributors | 25 | 32\% | 20.1\% | 1.3\% | 25.0\% | \$352 | 2.7 |
| 35102015 | Healthcare Services | 103 | 34\% | 46.1\% | 2.0\% | 37.1\% | \$1,420 | 2.5 |
| 35102020 | Healthcare Facilities | 51 | 43\% | 27.7\% | 6.1\% | 45.5\% | \$2,662 | 2.2 |
| 35102030 | Managed Healthcare | 20 | 55\% | 25.2\% | 0.5\% | 9.1\% | \$434 | 3.4 |
| 35103010 | Health Care Technology | 83 | 29\% | 31.3\% | 0.6\% | 16.7\% | \$37 | 3.5 |
| 35201010 | Biotechnology | 455 | 19\% | 14.2\% | 0.1\% | 4.7\% | \$54 | 4.4 |
| 35202010 | Pharmaceuticals | 247 | 19\% | 24.0\% | 0.0\% | 8.3\% | \$36 | 4.9 |
| 35203010 | Life Sciences Tools and Services | 50 | 52\% | 40.4\% | 0.1\% | 7.7\% | \$51 | 4.8 |
|  | Financials/Real Estate |  |  |  |  | \$1,775 (industry total) |  |  |
| 40101010 | Diversified Banks | 12 | 67\% | 1.9\% | - | - | - | 1.4 |
| 40101015 | Regional Banks | 673 | 48\% | 2.6\% | 0.4\% | 1.8\% | \$357 | 1.4 |
| 40102010 | Thrifts and Mortgage Finance | 201 | 32\% | 0.1\% | 3.3\% | 3.1\% | \$184 | 1.2 |
| 40201020 | Other Diversified Financial Services | 7 | - | - | - | - | - | 0.8 |
| 40201030 | Multi-Sector Holdings | 16 | 13\% | 10.9\% | - | - | - | 1.2 |
| 40201040 | Specialized Finance | 28 | 7\% | 0.2\% | - | - | - | 1.6 |
| 40202010 | Consumer Finance | 43 | 47\% | 2.1\% | 0.1\% | 10.0\% | \$12 | 1.4 |
| 40203010 | Asset Management and Custody Banks | 123 | 9\% | 2.8\% | - | - | - | 4.3 |
| 40203020 | Investment Banking and Brokerage | 49 | 45\% | 1.1\% | 0.5\% | 9.1\% | \$121 | 2.2 |
| 40203030 | Diversified Capital Markets | 1 | - | - | - | - | - | 1.2 |
| 40203040 | Financial Exchanges \& Data | 21 | 71\% | 19.5\% | - | - | - | 5.2 |
| 40204010 | Mortgage REITs | 43 | 14\% | 0.2\% | - | - | - | 0.9 |

## GOODWILL IMPAIRMENTS BY SUBINDUSTRY <br> CALENDAR YEAR 2017

List of Industries by Subindustry, as defined by Global Industry Classification Standard (GICS)

| GICS <br> Code | GICS <br> Subindustry Name | Number Cos. | \% of Cos. with GW | GW/TA | GWI/GW | $\%$ of Cos. with GW that Recorded GWI | Goodwill Impairment (\$ in millions)* | Market-to-Book Ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financials/Real Estate (continued) |  |  |  |  |  |  |  |  |
| 40301010 | Insurance Brokers | 13 | 54\% | 39.8\% | 0.1\% | 14.3\% | \$20 | 3.7 |
| 40301020 | Life and Health Insurance | 26 | 42\% | 0.5\% | 6.4\% | 18.2\% | \$910 | 1.0 |
| 40301030 | Multi-line Insurance | 10 | 60\% | 0.3\% | 0.2\% | 16.7\% | \$5 | 1.2 |
| 40301040 | Property and Casualty Insurance | 54 | 52\% | 2.8\% | 0.9\% | 3.6\% | \$125 | 1.5 |
| 40301050 | Reinsurance | 4 | 50\% | 0.4\% | - | - | - | 1.1 |
| 60101010 | Diversified REITs | 3 | 33\% | 1.4\% | - | - | - | 0.9 |
| 60101020 | Industrial REITs | - | - | - | - | - | - | - |
| 60101030 | Hotel and Resort REITs | 3 | 33\% | 0.2\% | - | - | - | 1.3 |
| 60101040 | Office REITs | 3 | 33\% | 0.2\% | - | - | - | 1.3 |
| 60101050 | Healthcare REITs | - | - | - | - | - | - | - |
| 60101060 | Residential REITs | 4 | 25\% | 1.2\% | - | - | - | 1.5 |
| 60101070 | Retail REITs | 1 | - | - | - | - | - | 1.1 |
| 60101080 | Specialized REITs | 7 | 57\% | 17.6\% | 0.0\% | 25.0\% | \$3 | 2.7 |
| 60102010 | Diversified Real Estate Activities | 15 | 7\% | 0.0\% | - | - | - | 1.9 |
| 60102020 | Real Estate Operating Companies | 54 | 2\% | 0.2\% | 0.5\% | 100.0\% | \$0 | 1.9 |
| 60102030 | Real Estate Development | 34 | - | - | 93.5\% | - | \$38 | 1.8 |
| 60102040 | Real Estate Services | 15 | 47\% | 32.9\% | - | - | - | 3.8 |
|  | Information Technology |  |  |  |  | \$1,331 (industry total) |  |  |
| 45101010 | Internet Software and Services | 379 | 26\% | 16.4\% | 0.6\% | 11.3\% | \$356 | 5.2 |
| 45102010 | IT Consulting and Other Services | 101 | 29\% | 28.9\% | 0.0\% | 10.3\% | \$21 | 3.0 |
| 45102020 | Data Processing and Outsourced Services | 88 | 56\% | 26.3\% | 0.6\% | 12.2\% | \$606 | 4.2 |
| 45103010 | Application Software | 233 | 32\% | 37.2\% | 0.2\% | 6.7\% | \$75 | 5.7 |
| 45103020 | Systems Software | 76 | 36\% | 22.3\% | 0.1\% | 3.7\% | \$90 | 5.4 |
| 45103030 | Home Entertainment Software | 22 | 23\% | 38.4\% | - | - | - | 7.9 |
| 45201020 | Communications Equipment | 114 | 32\% | 20.8\% | 0.0\% | 5.6\% | \$14 | 2.0 |
| 45202030 | Technology Hardware, Storage and Peripherals | 73 | 27\% | 8.6\% | 0.1\% | 15.0\% | \$79 | 2.4 |
| 45203010 | Electronic Equipment and Instruments | 134 | 30\% | 32.0\% | 0.5\% | 12.5\% | \$44 | 2.5 |
| 45203015 | Electronic Components | 31 | 45\% | 17.2\% | - | - | - | 2.3 |
| 45203020 | Electronic Manufacturing Services | 33 | 45\% | 5.1\% | 0.1\% | 6.7\% | \$1 | 2.0 |
| 45203030 | Technology Distributors | 41 | 32\% | 14.8\% | 0.1\% | 7.7\% | \$8 | 1.3 |
| 45301010 | Semiconductor Equipment | 48 | 50\% | 13.0\% | 0.4\% | 4.2\% | \$35 | 2.5 |
| 45301020 | Semiconductors | 78 | 51\% | 18.3\% | 0.0\% | 5.0\% | \$1 | 4.0 |
|  | Telecommunications Services |  |  |  |  | \$4,851 (industry total) |  |  |
| 50101010 | Alternative Carriers | 44 | 16\% | 35.1\% | - | - | - | 4.9 |
| 50101020 | Integrated Telecommunication Services | 35 | 40\% | 19.5\% | 2.7\% | 14.3\% | \$4,589 | 1.7 |
| 50102010 | Wireless Telecommunication Services | 23 | 30\% | 5.5\% | 2.8\% | 14.3\% | \$262 | 1.7 |
|  | Utilities |  |  |  |  | \$162 (industry total) |  |  |
| 55101010 | Electric Utilities | 33 | 52\% | 5.1\% | 0.1\% | 11.8\% | \$46 | 1.9 |
| 55102010 | Gas Utilities | 17 | 59\% | 11.5\% | 0.0\% | 10.0\% | \$1 | 2.3 |
| 55103010 | Multi-Utilities | 18 | 83\% | 4.8\% | - | - | - | 2.0 |
| 55104010 | Water Utilities | 27 | 22\% | 4.4\% | - | - | - | 2.9 |
| 55105010 | Independent Power Producers and Energy Traders | 12 | 42\% | 4.6\% | 2.4\% | 60.0\% | \$115 | 1.5 |
| 55105020 | Renewable Electricity | 36 | 3\% | 0.1\% | - | - | - | 2.3 |

[^2]
## APPENDIX

## COMPANY BASE SET SELECTION AND METHODOLOGY

The 2018 Study focused on financial data for U.S.-based publicly traded companies filing under U.S. GAAP. The primary sources of data for the 2018 Study were S\&P Global's Capital IQ database, as well as individual company annual and interim financial reports.* ${ }^{*}$

The following procedures were used to arrive at the 2018 Study dataset, which was used to calculate all ratios and summary statistics throughout the 2018 Study.

- American Depositary Receipts (ADRs), exchange traded funds (ETFs), and Closed End Funds were excluded from S\&P Global's Capital IQ database, leaving 8,475 U.S.-based,
U.S.-traded companies as of January 8, 2018.
- From this set, further excluded were companies that either were identified as consolidated subsidiaries of other companies also within the dataset or were not deemed to be publicly traded U.S. firms in 2017, resulting in a base set of 8,406 companies.
- The current methodology was first applied in the 2015 Study.

Compared to the prior methodology, it removed from the
company selection process the requirement that companies have stock returns data over the prior 5 -year period. The 5 -years returns data selection criterion had been deemed relevant in previous studies, which were performed shortly after the financial crisis of 2008-2009. To bridge methodologies and allow for year-to-year comparisons, we created a 2013 pro forma year using the new selection methodology. Specifically, starting with the 2014 dataset of companies, we recalculated the 2013 goodwill impairments and accompanying metrics for the same company set; further adjustments were made as appropriate to arrive at the 2013 pro forma figures. ${ }^{\ddagger}$

- Financial data for all companies in the 2018 Study was adjusted, when applicable, to a calendar year-end (rather than the most recent fiscal year-end) to examine impairments over a specific period of time, regardless of company-specific choices of fiscal year. Financial data was also adjusted to include goodwill impairment amounts disclosed within discontinued operations or disposal groups when identified. ${ }^{\S}$

[^3]
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[^0]:    * The information covering the period between 2013 and 2015 was carried forward from prior studies.

[^1]:    * Any differences in totals are due to rounding.

[^2]:    * Any differences in totals are due to rounding.

[^3]:    * S\&P Global Market Intelligence; S\&P Capital IQ database. S\&P Global Market Intelligence is a division of S\&P Global, Inc. Adjustments made to financial information contained in the S\&P Capital IQ database and subsequent analytical procedures applied to the data were performed by Duff \& Phelps. The information presented in this report has been obtained with the greatest of care from sources believed to be reliable but is not guaranteed to be complete, accurate or timely.
    $\dagger$ The 2018 Study relies on the Global Industry Classification Standard (GICS ${ }^{\circledR}$ ) structure as of the end of calendar year 2017 for industry classification purposes. Structure revisions that were enacted in September 2018 did not impact the 2018 Study.
    \# For example, to the extent companies in the 2014 dataset acquired companies previously included in the 2013 dataset, the latter would not show in the 2014 screening process. We therefore included the goodwill impairments taken by the respective acquirees in 2013 under the prior methodology in the 2013 pro forma amounts (approximately $\$ 600$ million). In addition, Citizens Financial Group's (Citizens) 2013 impairment of $\$ 4.4$ billion was excluded from the 2013 pro forma total because the company was a subsidiary of Royal Bank of Scotland in 2013 and did not trade publicly in the U.S. until 2014 ; thus, while Citizens is part of the 2014 dataset, it was a non-U.S. company in 2013. Separately, General Motors' (GM) goodwill impairment of $\$ 541$ million taken in 2013 was also excluded from the statistics as it did not meet the study criteria. The purpose of the studies is to report impairments of goodwill with economic substance, resulting from deterioration in economic conditions and/or operating performance. The GM charge pertains to goodwill with no economic basis, created upon GM's emergence from bankruptcy, as stated in the company's 2010 10-K filing. Furthermore, GM's impairment was strictly attributable to a reversal of a deferred tax asset valuation allowance related to this goodwill. The treatment of the 2013 GM impairment is also consistent with the treatment of GM impairments of the same nature in prior studies (e.g., $\$ 27$ billion in 2012). On a net basis, the various adjustments to 2013 resulted in adding $\$ 800$ million of goodwill impairment to the 2013 pro forma amounts compared to those reported for 2013 using the prior methodology.
    § Community Health Systems, Inc. reported one of the largest top 10 goodwill impairment events in 2017. In addition to the amount included in the 2018 Study for this company, there were significant goodwill impairment charges in 2017 related to businesses classified as held for sale. However, the company's financial statement disclosures were insufficient to isolate the amount of goodwill impairment from other asset impairments in those held-for-sale businesses. Therefore, the goodwill impairment captured in the 2018 Study for Community Health Systems, Inc. pertains only to its continuing operations.

